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### VIRGINIA LIVING's Real Estate All-Stars Methodology

Virginia Living's 2023 All-Star Real Estate Agents were selected through a submission process analyzed and vetted by Professional Research Services (PRS). Submissions were open to residential real estate agents and teams throughout the state of Virginia. Agents were required to submit their sales volume for a specified 12-month period, accompanied by a form of verification (MLS numbers or letters from broker or accountant) and agent licensure was screened, reviewed, and verified through various applicable boards and agencies. Once submissions were received, PRS established two thresholds that represent the top 5-10 percent of the market for agents and teams. All agents, brokers, and teams above this threshold were verified and named Virginia Living's Real Estate All Stars for 2023.

Mortgage Lender All-Stars are an added bonus to our Real Estate All-Stars. This impressive group comes highly recommended and were nominated by the real estate professionals in the submission process.